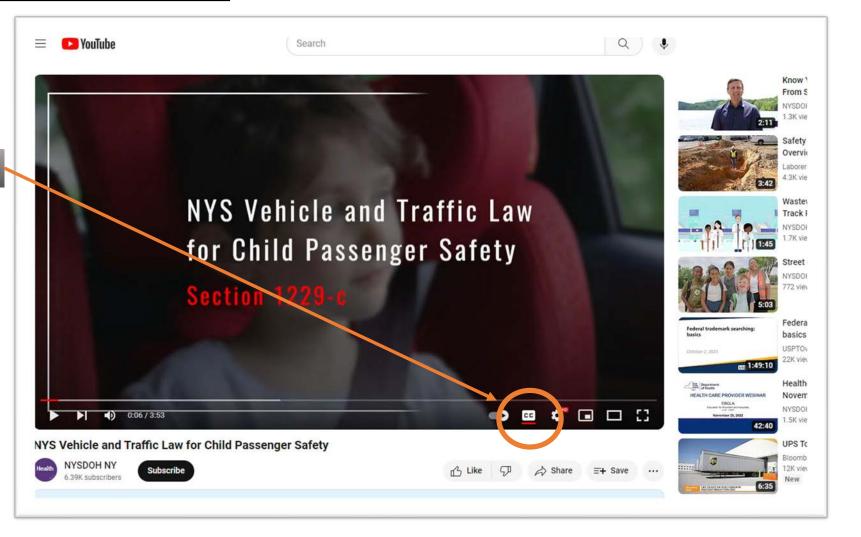
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<u>1115 Medicaid Redesign Team Waiver Webinar</u>: New York Health Equity Reform (NYHER)

1115 Amendment Overview

February 2024

Agenda

New York Health Equity Reform (NYHER) 1115 Amendment Overview

- Overview of the 1115 Waiver
- Summary of the NYHER 1115 Waiver Amendment
- Overview of NYHER Programs
 - o Social Care Networks & Health Related Social Need Services
 - o Strengthen the Workforce
 - Population Health & Health Equity Improvement
- Milestones & Resources
- Questions & Answers
- Appendix



Overview of the 1115 Waiver



1115 Background

- Section 1115 Demonstration Waivers grant flexibility to states for innovative projects that advance the objectives of the Medicaid program.
- Authorized under Section 1115 of the Social Security Act, these waivers:
 - 1. Give the Secretary of Health and Human Services the authority to waive certain provisions and regulations for Medicaid programs, and
 - 2. Allow Medicaid funds be used in ways that are not otherwise allowed under federal rules (e.g., making certain investments eligible for federal match).
- Typically, 1115 waivers are approved for 3-5 years.





New York's 1115 Waiver

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- The NYS Medicaid Redesign Team (MRT) Waiver (formerly the Partnership Plan) has been in effect since 1997.
- New York's 1115 MRT Waiver was last renewed on April 1, 2022, and is effective through March 31, 2027.
- NYHER is an amendment to New York's existing 1115 Demonstration Waiver
- The goals of the MRT Waiver are as follows:
- ✓ Improve access to health care for the Medicaid population;
 - \checkmark Improve the quality of health services delivered;
 - Expand coverage to additional low-income New Yorkers with resources generated through managed care efficiencies; and
- NEW: Advancing health equity, reducing health disparities, and supporting the delivery of health-related social need (HRSN) services.

Department

Summary of the NYHER 1115 Amendment



Summary

On January 9, 2024, CMS approved a \$7.5 billion package for the New York Health Equity Reform (NYHER) 1115 Waiver Amendment that includes nearly \$6 billion of federal funding.

The NYHER Amendment will be effective until March 31, 2027, however there is a shared commitment between CMS and the State to extend and/or renew waiver terms beyond 2027.

Overall Goal: "To advance health equity, reduce health disparities, and support the delivery of social care."

- New York seeks to build on the investments, achievements, and lessons learned from the Delivery System Reform Incentive Payment (DSRIP) 1115 waiver program to scale delivery system transformation, improve population health and quality, deepen integration across the delivery system, and advance health-related social need (HRSN) services.
- This would be achieved through targeted and interconnected investments that will augment each other, be directionally aligned, and be tied to accountability. *These investments focus on:*



Summary of Programs



Social Care Networks

Cooperative regional networks of that will provide HRSN screening and referral services

HRSN Services

Social Care Networks will provide HRSN screening and services in the domains of housing, nutrition, transportation, and case management.



Career Pathways Training Program

Funding to create a reliable healthcare workforce pipeline through training and career advancement.

Student Loan Repayment

Repayments to qualified providers who make a commitment to serving Medicaid members or the uninsured.



Medicaid Hospital Global Budgeting Initiative

Incentive funding to certain financially distressed not-forprofit hospitals to rebalance the delivery of care and improve population health outcomes

Primary Care Delivery System Model

Enhanced payments for Patient-Centered Medical Home (PCMH) primary care practices

Health Equity Regional Organization

An independent statewide entity that will work with stakeholders to advance health equity.

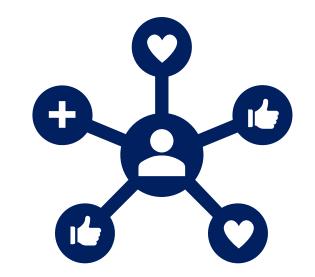
Substance Use Disorder Programs

Substance Use Disorder treatment services, including services provided in Institutions of Mental Disease.

Continuous Eligibility for Children 0-6

Eligible children will be able to remain continuously enrolled in Medicaid and Child Health Plus up to age 6.

Social Care Networks (SCNs) & Health Related Social Need (HRSN) Services





Social Care Networks (SCNs) (\$500 million)

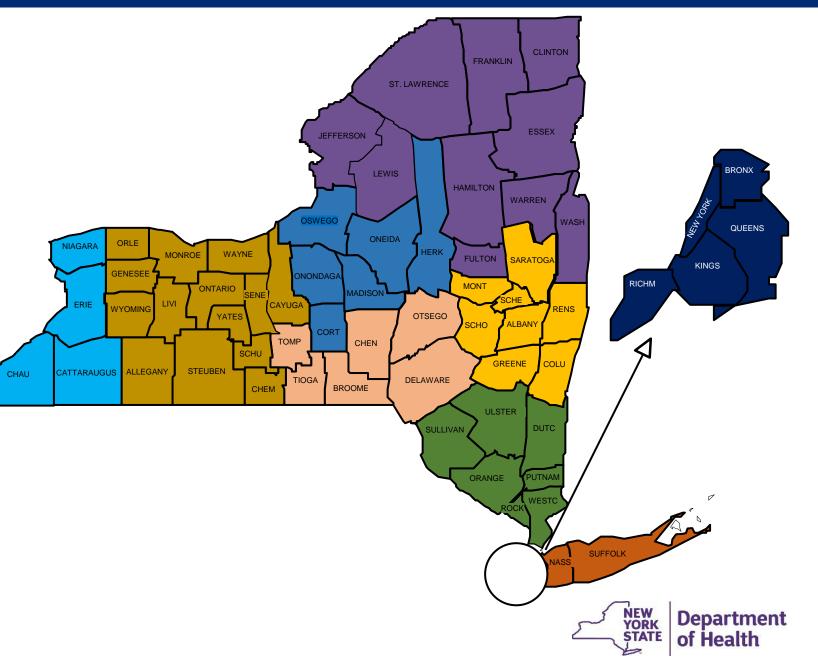
DOH will award one Social Care Network (SCN) per region (with up to five awards in New York City), with up to 13 SCNs statewide. Each SCN will be a designated Medicaid provider and serve as the lead entity in their region for:

Organization	• Establish and maintain a governing body and executive leadership team that reflects and understands the unique needs of the region.
Contracting	 Contract with Managed Care Organizations in each region to facilitate payments and validate member eligibility.
Fiscal Administration	 Receive and manage monthly payments per Medicaid Managed Care Member. Submit fee-for-service claims for members that are in fee-for-service. Pay CBOs for services rendered in a timely manner.
IT Platform/Data and Reporting	 Contract with Social Care IT platform to manage referrals and ensure connectivity. Enable HRSN data sharing through the Statewide Health Information Network for New York.
CBO Network and Capacity Building	 Formally organize and coordinate contracted network of CBOs to deliver social care services. Ensure network adequacy and build CBO capacity to participate in the network.
Regional Partnerships	 Collaborate with partners within the regional ecosystem to screen members for HRSNs. Validate eligibility, navigate to appropriate services, manage and close the loop on referrals.

The **Social Care Networks RFA** was released on <u>January 16, 2024</u>. Applications are due <u>Wednesday, March 27, 2024</u>, with contracts awards expected by <u>August 2024</u>. The RFA is posted on the New York State Grants Gateway site: <u>https://grantsgateway.ny.gov/intelligrants_NYSGG/module/nysgg/goportal.aspx?NavItem1=4&ngoID=5002575</u>

SCN Coverage Areas

Social Care Network (SCN) Regions	Counties			
Region 1: Capital Region	Albany, Columbia, Greene, Rensselaer, Montgomery, Saratoga, Schenectady, and Schoharie			
Region 2: Western NY	Cattaraugus, Chautauqua, Erie, Niagara			
Region 3: Hudson Valley	Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester			
Region 4: New York City	Bronx, Kings, Queens, New York, Richmond			
Region 5: Finger Lakes Region	Allegany, Cayuga, Chemung, Genesee, Livingston, Monroe, Ontario, Orleans, Schuyler, Seneca, Steuben, Wayne, Wyoming, Yates			
Region 6: Southern Tier	Broome, Chenango, Delaware, Otsego, Tioga, Tompkins			
Region 7: Central New York	Cortland, Herkimer, Madison, Oneida, Onondaga, and Oswego			
Region 8: Long Island	Nassau, Suffolk			
Region 9: North Country	Clinton, Essex, Franklin, Fulton, Hamilton, Jefferson, St. Lawrence, Lewis, Warren, and Washington			



HRSN Services Overview (\$3.4 billion)

HRSN Screening and Navigation Services: All Medicaid members will be screened for HRSNs and eligible for navigation to existing federal, state, and local social programs

HRSN Screening

- SCN lead entities will coordinate with CBOs in their network and other partners in the region to screen Medicaid members for HRSNs annually.
- Members will be assessed for HRSNs using a NYSstandardized version of the Accountable Health Communities (AHC) screening tool.
- SCN lead entities will be accountable for ensuring sufficient capacity to screen all Medicaid members and for tracking results.

Service Navigation

- Following screening, Medicaid members will be navigated to social care services that most appropriately meet their needs.
- SCN lead entities will be responsible for ensuring eligible members are navigated to appropriate social care services delivered by CBOs in their network and "close the loop" on social care services covered by the 1115 waiver.
- Screening and referral data will flow through the SCN's data and IT platform, supported by the SHIN-NY; social care encounter data will flow through the SCNs to the MCOs

Targeted High-Need Populations Eligible for Enhanced HRSN Services

- Medicaid High Utilizers
- Individuals with serious chronic conditions
 (e.g., two or more chronic conditions, HIV/AIDS) and enrolled in a Health Home
- Individuals with Substance Use Disorder, Serious Mental Illness, or Intellectual and Developmental Disabilities
- Pregnant persons, up to 12 months postpartum

- Children aged 0-6
- Children under 18 with a chronic condition
- Foster care youth, juvenile justice-involved, and those under kinship care
- Post-release criminal justice-involved individuals with serious chronic conditions



Social Care Network HRSN Services

Standardized HRSN Screening

 Screening Medicaid Members using questions from the CMS Accountable Health Communities HRSN Screening Tool and collecting key demographic data

Housing Supports

- Navigation
- Community transitional services
- Rent/utilities
- Pre-tenancy and tenancy sustaining services
- Home remediation
- Home accessibility and safety modifications
- Medical respite



Nutrition

- Nutritional counseling and classes
- Medically tailored or clinically appropriate home-delivered meals
- Food prescriptions
- Fresh produce and nonperishable groceries
- Cooking supplies, such as pots, pans, utensils, microwaves, etc.



Transportation

 Reimbursement for HRSN public and private transportation to connect to HRSN services and HRSN case management activities



Case Management

- Case management, outreach, referral management, and education, including linkages to other state and federal benefit programs, benefit program application assistance, and benefit program application fees
- Connection to clinical case management
- Connection to employment, education, childcare, and interpersonal violence resources
- Follow-up after services and linkages



Role of Entities in Social Care Network (SCN) Ecosystem

Community Based Organizations (CBOs):

- Contracted as part of the SCN and may also participate in the screening of Medicaid members for HRSN and service navigation, and care management upon meeting screening criteria.
- Connect to the SCN technology platform.

Managed Care Organizations (MCOs):

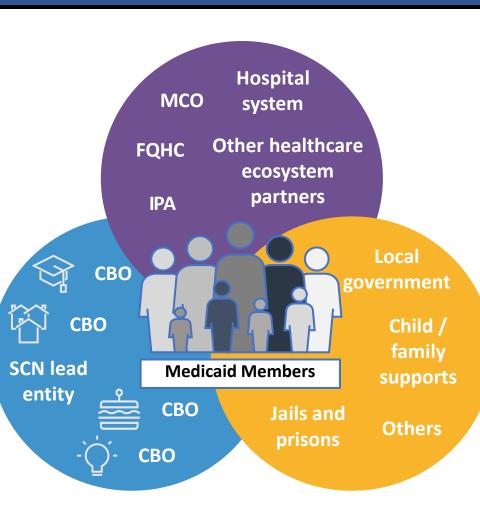
- Contract with SCNs and will be responsible for the allocation of per-member-per month (PMPM) payments to SCN lead entities.
- Responsible for providing information that will help validate member eligibility for social care services delivered by the SCN.
- Receives social care claims from SCN technology platform; submits social care encounters to State.

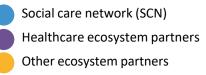
Providers(Health, Behavioral Health, & Other Care Management):

- Continue to deliver healthcare to Medicaid members in their region.
- Providers with access to the SCN data and IT platform may also support with social care service navigation (screening members for HRSNs, validating member eligibility, and referring to services).

Social Care Network Lead Entities (SCNs):

- Establish a technology platform to send and receives member information and eligibility for Level 2 services, screening, referral, social case management, and member consent/attestation.
- Via the Qualified Entities (QEs), connect to SHIN-NY for seamless information sharing.





Impact of future state system on Medicaid members



Scaled delivery of social care services and improved access for Medicaid members



Reliable and timely referral of members to social care services

Seamless tracking of members needs to streamline and close loop on referrals to social care services



Improved and increased **collaboration between social care services and other partners in regional ecosystem** (e.g., healthcare providers, care management providers, MCOs, others)



Member Journey Map

Member is FFS, or managed Medicaid yet does not meet Level 2 eligibility criteria

Member meets Level 2 eligibility criteria

STATE

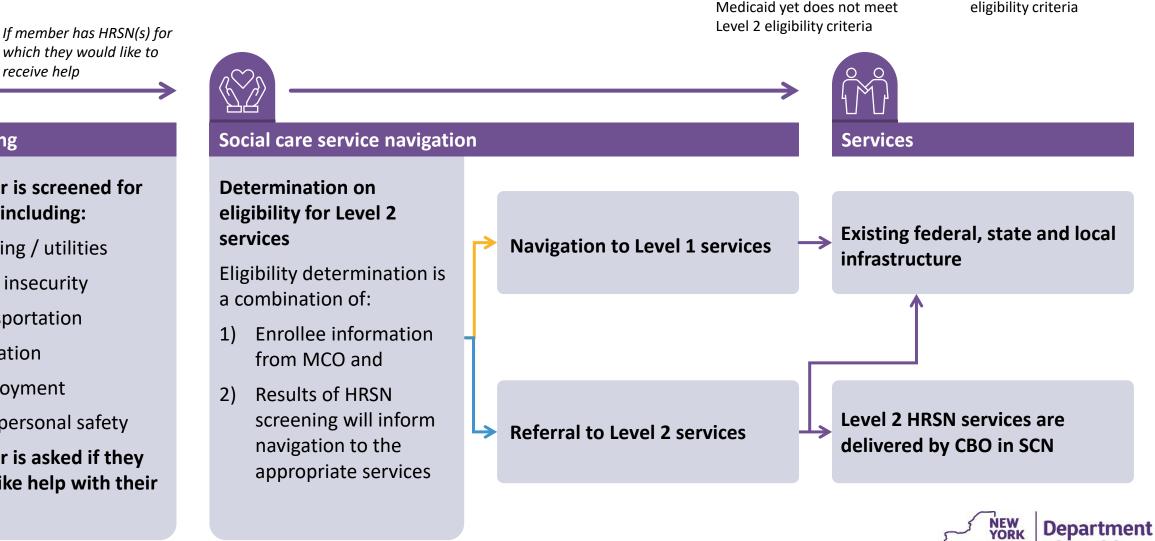
of Health

Member is screened for **HSRNs**, including:

receive help

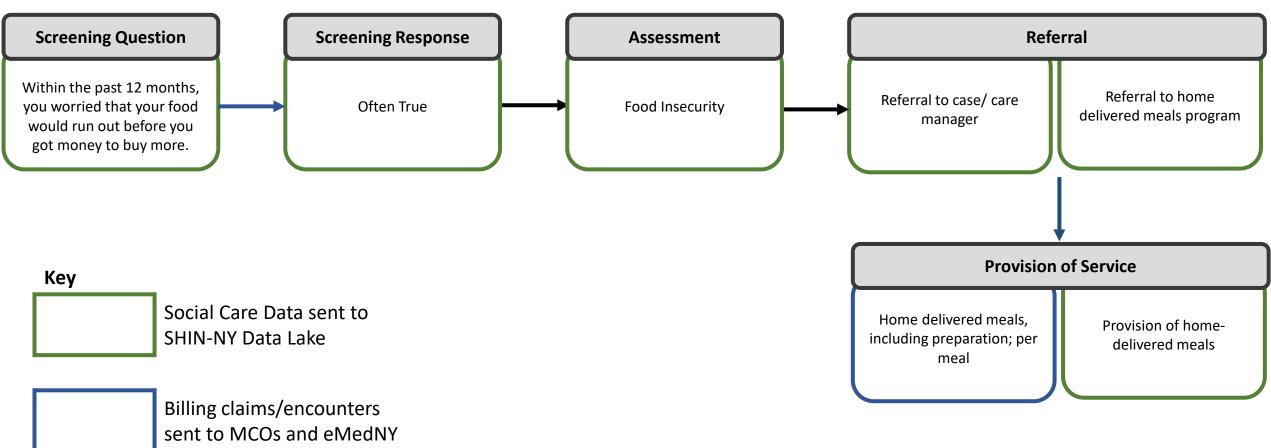
- Housing / utilities ٠
- Food insecurity
- Transportation
- Education
- Employment ٠
- Interpersonal safety ٠

Member is asked if they would like help with their **HRSNs**



Example Mapping: Screening to HRSN Service

Food Insecurity





HRSN Funds Flow Overview



MCO Payments: State pays standard managed care PMPM plus HRSN PMPM to MCOs.

Infrastructure Funds: State pays infrastructure funds to SCN per terms of the SCN RFA.



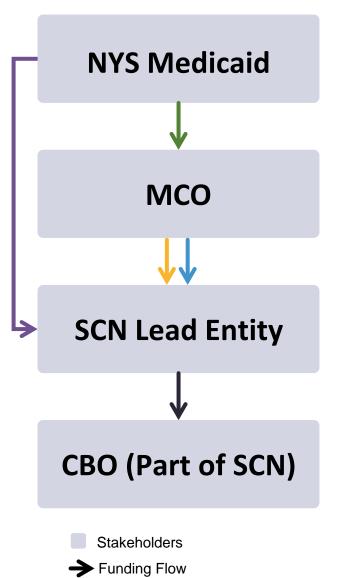
HRSN Screening and Services Payments: MCOs pay PMPM to SCNs for HRSN services, according to State Directed Payment (SDP) terms.



Bonus Performance-Based Payments: MCOs make bonus payments to SCNs based on performance metrics according to the terms of the SDP.



Payments for Services Delivered: SCNs make fee-for-service (FFS) payments to CBOs for HRSN services delivered by CBOs, according to State fee schedule.



HRSN Funds Flow Evolution

- HRSN PMPM will be fully reconciled to the services delivered in the early stages; over time, this will transition to risk based for the MCO-SCN transactions while the CBO continues to be reimbursed on a FFS basis
- As HRSN screening data is collected on all Medicaid members, social care risk adjustment will be incorporated
- This infrastructure is expected to remain after the end of the waiver period with HRSN payments being incorporated into VBP

arrangements



Strengthen the Workforce





Career Pathways Training (CPT) Program (\$646 million)

To address statewide workforce shortages, the CPT program will fund education and participant support services to provide holistic educational and professional placement supports for those newly entering the workforce and those seeking to advance in their careers.

Participants will make a three-year commitment of service, in the new professional title, to Medicaid providers that serve at least 30 percent Medicaid members and/or uninsured individuals.

Career training will be organized to support two career pipelines:

- New Careers in Healthcare Pipeline
- Healthcare Career Advancement Pipeline

Estimated number of slots are subject to change based on factors, such as regional vacancy rates and participant interest.

Nursing	Professional Technical	Frontline Public Health Workers		
 Licensed Practical Nurse (3,600 slots) Associate Registered Nurse (1,500 slots) Registered Nurse to Bachelor of Science in Nursing (1,500 slots) Nurse Practitioner (250 slots) 	 Physician Assistant (300 slots) Licensed Mental Health Counselor (750 slots) Master of Social Work (1,250 slots) Credentialed Alcoholism and Substance Abuse Counselor (1,300 slots) Certified Pharmacy Technician (500 slots) Certified Medical Assistant (4,000 slots) Respiratory Therapist (300 slots) 	 Community Health Workers (3,000 slots) Patient Care Managers (250 slots) 		

Workforce Investment Organizations (WIOs)

Three high-performing WIOs will manage the CPT program, with one WIO per region. WIOs were created as part of the 2018 Managed Long Term Care Workforce Investment Program (MLTC WIP).

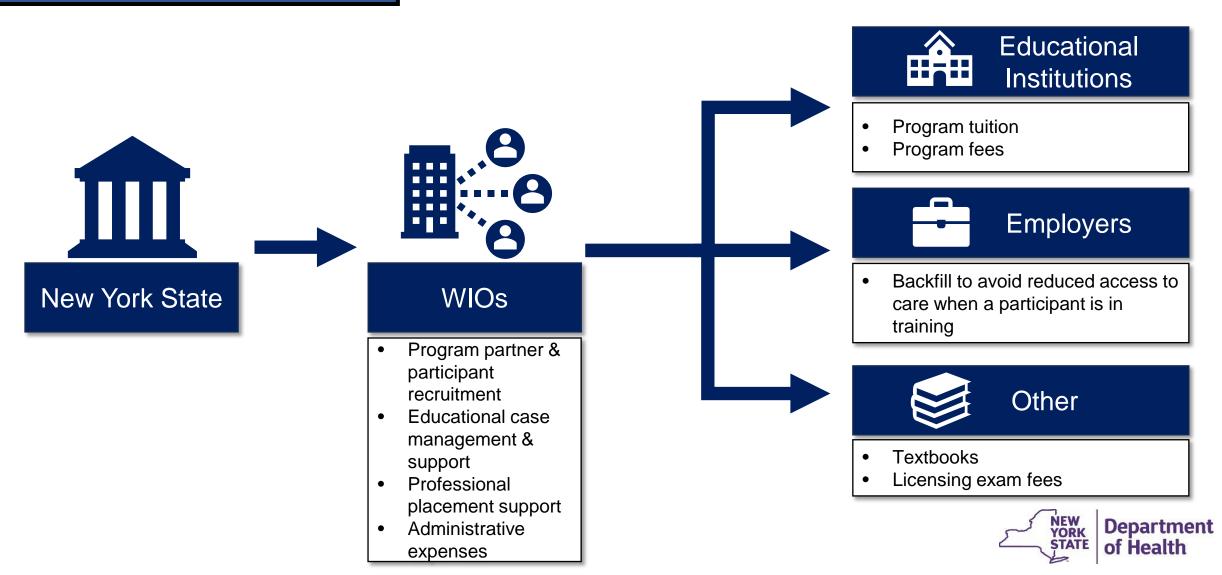
These WIOs were selected based on criteria, including their:

- Deep connections to their respective regions,
- Demonstrated success in operationalizing workforce training programs,
- Expansion beyond the MLTC WIP titles, and
- Capacity to rapidly and effectively stand up the CPT program in their region.

The WIOs will:

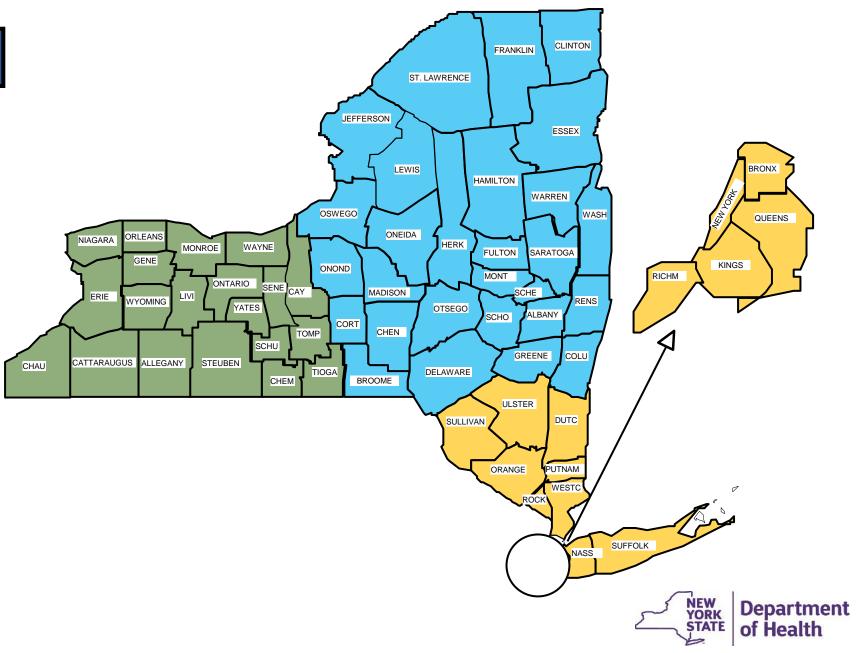
- Conduct outreach to recruit prospective students and providers
- Form partnerships with educational institutions, SCNs, and providers
- Coordinate educational programs for new and current healthcare workers
- Provide meaningful support for participants to assure successful completion of programs, including case management, tutoring, and other academic support (e.g., apprenticeship and mentorship programs)
- Make payments for books, academic fees, and backfill for current employees' time spent in training programs
- Aid in job placement to meet service commitments
- Perform data collection and reporting on performance metrics, spending, and other information
 - WIOs will also work with the Health Equity Regional Organization (HERO) to evaluate regional workforce needs related to health equity and gaps in access

Workforce Funding Flow



CPT Program Regions

Workforce Investment Organization (WIO) Regions	Counties		
Region 1: • Hudson Valley • New York City • Long Island	Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester, Bronx, Kings, Queens, New York, Richmond, Nassau, Suffolk		
Region 2: • North Country • Capital Region • Southern Tier • Central New York	Clinton, Essex, Franklin, Fulton, Hamilton, Jefferson, St. Lawrence, Lewis, Warren, Washington, Albany, Columbia, Greene, Rensselaer, Montgomery, Saratoga, Schenectady, Schoharie, Broome, Chenango, Delaware, Otsego, Tioga, Tompkins, Cortland, Herkimer, Madison, Oneida, Onondaga, Oswego		
Region 3: • Finger Lakes • Western New York	Allegany, Cayuga, Chemung, Genesee, Livingston, Monroe, Ontario, Orleans, Schuler, Seneca, Steuben, Wayne, Wyoming Yates, Cattaraugus, Chautauqua, Erie, Niagara		



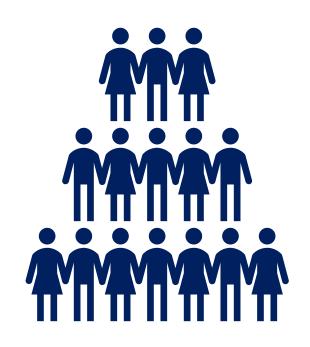
Student Loan Repayment (\$48 million)

To support recruitment and retention of high-demand practitioners, the NYHER amendment includes student loan repayment for healthcare professionals who will make a four-year commitment to maintain a personal practice panel or work at an organization that includes at least 30 percent Medicaid and/or uninsured members.

- Award process will take criteria into account, including geographic distribution of applicants, regional need, commitment to working in underserved communities, and linguistic and cultural competency.
- Payments will be made to directly to student loan servicers.

Eligible Healthcare Titles				
Psychiatrists, with a Priority on Child/Adolescent Psychiatrists	Primary Care Physicians and Dentists	Nurse Practitioners and Pediatric Clinical Nurse Specialists		
 Up to \$300,000, per provider Estimate loan repayment for 50 psychiatrists 	 Up to \$100,000, per provider Estimate loan repayment for 50 primary care physicians and 50 dentists 	 Up to \$50,000, per provider Estimate loan repayment for 40 nurse practitioners and 40 pediatric clinical nurse specialists 		

Population Health & Health Equity Improvement





Medicaid Hospital Global Budgeting (\$2.2 billion)



Goal: Stabilize and transform targeted financially distressed voluntary hospitals to advance health equity and improve population health in communities with the most evidence of health disparities. Aligns with the CMMI States Advancing All-Payer Health Equity Approaches and Development (AHEAD) model.

Structure: Incentive funding to stabilize Medicaid-dependent financially distressed safety net hospitals and develop necessary capabilities to:

• Advance health equity; participate in advanced VBP arrangements; and deepen integration with primary care, behavioral health, and HRSN services.

Incentive payments will be tied to transformational activities and quality improvement measures, specifically targeted towards measuring and improving those related to health equity.

Only private hospitals in downstate regions who meet certain financial criteria are eligible for this funding.

AHEAD is a total cost of care model that seeks to drive state and regional health care transformation and **multi-payer alignment**, with the goal of improving the total health of a state population and lowering costs through investments in primary care. Hospital participation is voluntary for downstate regions.



1115 Medicaid Hospital Incentive Funds: 2024 - 2027

Eligible Hospitals

Not-For-Profit Hospitals who meet each of the following financial requirements:

- Located in Bronx, Kings, Queens, and Westchester Counties with a Medicaid and Uninsured Payor Mix of at least 45%;
- Have an average operating margin that is less than or equal to 0% between 2019-2022 (excluding COVID relief funding and state-only subsidy);
- Received state-only subsidies due to financial distress in State Fiscal Years 2023 and/or 2024.

Hospital Requirements

Participating hospitals will be required to:

- Submit **hospital health equity plans** that align with statewide priorities
- Participate in **quality improvement activities** that address community specific health disparities in alignment with health equity plan
- Create **a roadmap** outlining activities required to transition to a global budget and support community wide population health.



Primary Care Delivery System Model (\$492 million)



Goal: Statewide investment to advance primary care and enable providers to move toward advanced value-based payment (VBP) arrangements. Aligns with the CMMI Making Care Primary (MCP) and primary care investments through the AHEAD model.

- This will have a special focus on care for children and advancing primary care further towards VBP
- This initiative will be authorized outside of the 1115 Waiver through a State Directed Payment (SDP)

Structure: Enhanced monthly payments for all Patient-Centered Medical Home (PCMH) primary care practices for their Medicaid Managed Care members over the next two years

- In subsequent years, payments will transition to a bonus payment structure, linking payments to quality and efficiency, and then to a VBP model to align with the CMMI MCP model
- These enhanced payments are in addition to the monthly PCMH payments that PCMH-recognized practices currently receive. These existing payments <u>will not</u> transition to a bonus payment structure or VBP model along with the enhanced payments.

MCP is a voluntary **Medicare** primary care model. Through MCP, investments in primary care are increased so patients can access more seamless, high-quality, whole-person care. Only upstate practices are eligible for MCP.



Primary Care Models Summary

Both Models:

- Promote population health improvement
- Provide increased funding
- Increasingly incorporate prospective payments tied to performance metrics

Model Differences:

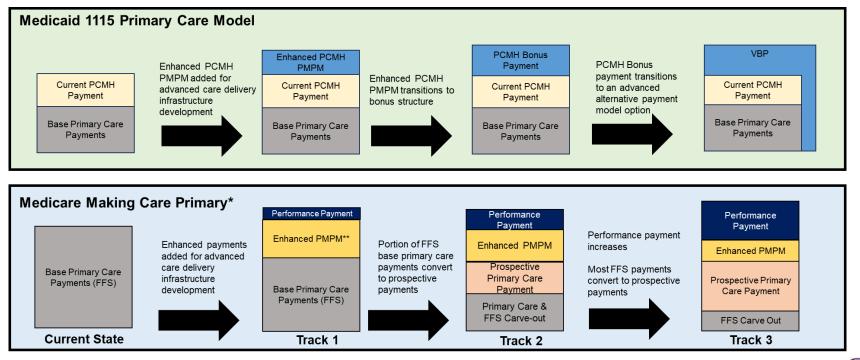
- Making Care Primary can be entered into at any track, while the 1115 Primary Care timing is dictated by the State
- The 1115 Primary Care Model initially focuses on the new enhanced PCMH PMPM

NEW YORK

STATE

Department

of Health



*Medicaid and Medicare tracks will not necessarily align in timing; practices can start MCP participation at any of the three tracks **Payments adjusted for social and clinical risk factors

Health Equity Regional Organization (HERO) (\$125 million)

An independent statewide entity that will convene and collaborate with a diverse and comprehensive range of stakeholders to inform the State's plan to advance health equity and reduce health disparities across the state.

Activities include: **Regional Needs** Data **VBP Design &** Program **Assessment &** Aggregation **Development Evaluation** Planning Bring together and distribute Work with regional partners to information on health identify health equity priorities, Work with newly aggregated Perform an ongoing review of outcomes, health care data and feedback from waiver programs and access to service delivery and workforceutilization and social care new services to support regional partners to identify related gaps contributing to needs to support population VBP goals and models that continuous improvement in health improvement activities health disparities, and target address the health and social program design and under the 1115 waiver. HEROs physical health, behavioral needs of the region and implementation and quantify will work with SCNs and WIOs health, and HRSN-related address the most impactful the impact on underlying to collect data on HRSN health equity priorities regional health equity priorities interventions that address service access and regional regional needs workforce needs



Additional Programs

Substance Use Disorder (SUD) Program (\$22 million in annual State savings)

Through the 1115 Waiver, NYS will offer beneficiaries access to high quality, evidence-based Opioid Use Disorder (OUD) and Substance Use Disorder (SUD) treatment services across a comprehensive continuum of care, ranging from residential and inpatient treatment to ongoing chronic care for these conditions in cost-effective community-based settings.

This will include services provided in residential and inpatient treatment settings that qualify as an institution for mental diseases (IMD).

The 1115 will allow for enhanced federal funding for existing SUD services.

1115 Amendment: Continuous Eligibility for Children Ages Zero Up to Six (\$112 million)

In Spring 2024, New York will submit a new 1115 Amendment Application to enable children to remain continuously enrolled in Medicaid and Child Health Plus up to age six.

Goals:

- Prevent gaps in coverage during important developmental years
- Improve outcomes for long-term health and wellbeing

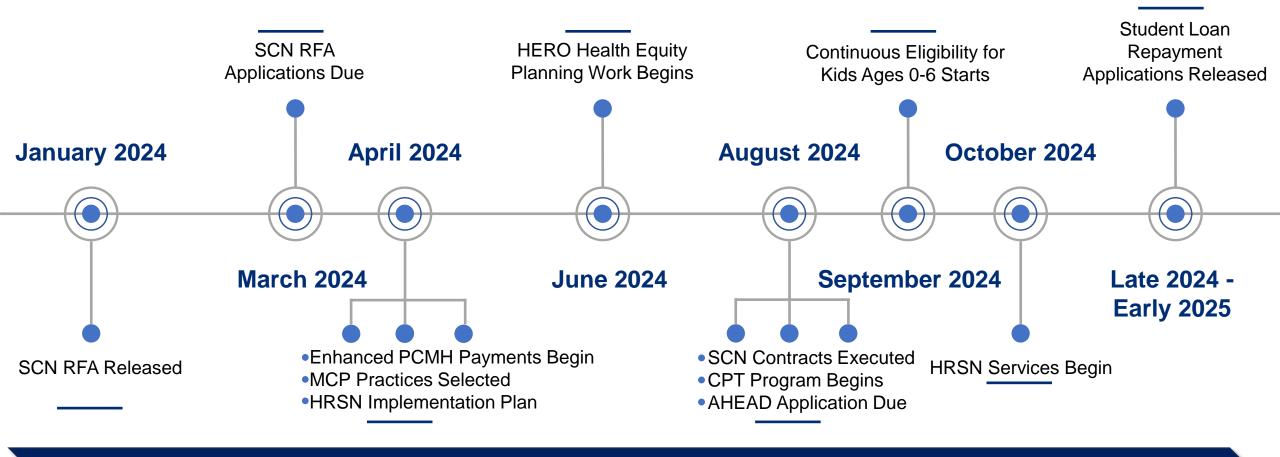
Public Hearings:

- Wednesday, February 21, 2024
- Wednesday, February 28, 2024

Milestones & Resources



Projected Milestones for 2024

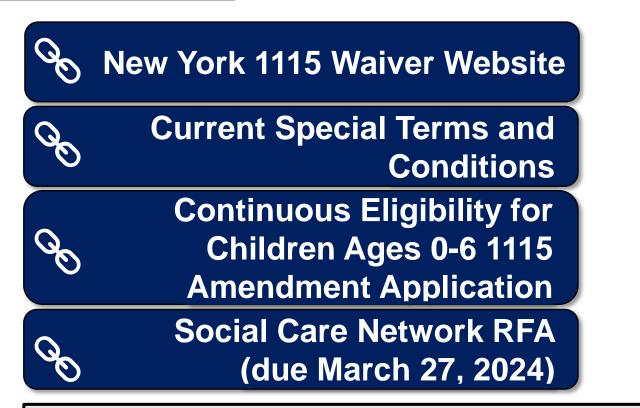




Questions & Answers



Resources





If you have questions regarding New York Health Equity Reform Amendment programs, please contact us at: <u>NYHER@health.ny.gov</u>



Appendix



NYHER Funding By Demonstration Year

Strategy	DY 0 04/01/2023 to 03/31/2024	DY 1 04/01/2024 to 03/31/2025	DY 2 04/01/2025 to 03/31/2026	DY 3 04/01/2026 to 03/31/2027	Total (\$ in Millions)
Health Equity Regional Organization (HERO)	\$0	\$50	\$40	\$35	\$125
Social Care Networks (SCNs) and HRSN Infrastructure	\$0	\$260	\$190	\$50	\$500
Health Related Social Needs Services	\$0	\$695	\$1,250	\$1,420	\$3,365
Medicaid Hospital Global Budget Initiative	\$550	\$550	\$550	\$550	\$2,200
Primary Care Delivery System Model	\$0	\$147	\$147	\$197	\$492
Strengthen the Workforce	\$0	\$188	\$335	\$172	\$694
Student Loan Repayment	\$0	\$12	\$24	\$12	\$48
Career Pathways Training Program	\$0	\$176	\$310	\$160	\$646
Continuous Eligibility for Children from 0 Up to Age 6	\$0	\$23	\$45	\$45	\$112
Total	\$550	\$1,913	\$2,557	\$2,468	\$7,488

Dollars in Millions